

**BRANT MUTUAL INSURANCE COMPANY**

**FINANCIAL STATEMENTS**

**For the year ended December 31, 2012**



# **BRANT MUTUAL INSURANCE COMPANY**

**For the year ended December 31, 2012**

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### **INDEPENDENT AUDITORS' REPORT**

To the Policyholders of  
**Brant Mutual Insurance Company**

We have audited the accompanying financial statements of Brant Mutual Insurance Company, which comprise the statement of financial position as at December 31, 2012, and the statements of comprehensive income, changes in equity and cash flows for the year then ended and a summary of significant accounting policies and other explanatory information.

#### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements present fairly, in all material respects, the financial position of Brant Mutual Insurance Company as at December 31, 2012, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

CHARTERED ACCOUNTANTS  
Licensed Public Accountants

February 14, 2013

# BRANT MUTUAL INSURANCE COMPANY

## STATEMENT OF FINANCIAL POSITION

As at December 31	2012	2011
<b>ASSETS</b>		
Cash and cash equivalents	831,069	289,583
Investments (Note 5)	6,898,682	8,257,104
Premiums outstanding	1,824,708	2,023,674
Other receivables	303,161	325,221
Due from reinsurers (Note 7)	155,003	82,773
Reinsurance recoverable on unpaid claims (Note 7)	5,595,868	5,061,866
Prepaid expenses and other assets	84,401	148,836
Income taxes recoverable	15,027	13,745
Deferred policy acquisition expenses (Note 7)	461,178	496,194
Deferred income tax (Note 9)	241,235	300,785
Property, plant and equipment (Note 6)	2,725,922	2,751,203
Asset held for sale (Note 13)	235,477	235,477
	19,371,731	19,986,461
<b>LIABILITIES</b>		
Provision for unpaid claims (Note 7)	8,958,449	9,458,157
Unearned premiums (Note 7)	3,273,892	3,542,233
Accounts payable and accrued liabilities	234,769	479,267
F.A.R.M. Funds due to Facility Association	157,327	165,425
Premiums paid in advance	34,190	28,158
	12,658,627	13,673,240
<b>EQUITY</b>		
Unappropriated members' surplus	6,713,104	6,313,221
	19,371,731	19,986,461

See accompanying notes.



# BRANT MUTUAL INSURANCE COMPANY

## STATEMENT OF CHANGES IN EQUITY

For the year ended December 31	2012	2011
<b>Unappropriated Members' Surplus</b>		
Opening balance	6,313,221	7,610,876
Comprehensive income (loss)	399,883	(1,297,655)
	6,713,104	6,313,221

See accompanying notes.



# BRANT MUTUAL INSURANCE COMPANY

## STATEMENT OF COMPREHENSIVE INCOME

For the year ended December 31	2012	2011
<b>Underwriting Operations</b>		
Gross premiums written net of rebates and returned premiums	6,537,935	7,095,767
Less: Premiums paid reinsurance	1,684,467	1,411,069
Increase (Decrease) in reserve for unearned premiums	(268,341)	121,889
	1,416,126	1,532,958
<b>Net Premiums Earned</b>	<b>5,121,809</b>	<b>5,562,809</b>
<b>Direct Losses Incurred</b>		
Gross claims and adjustment expenses (Note 10)	4,296,336	7,154,729
Less: reinsurers' share of claims and adjustment expenses	1,692,899	2,228,770
	2,603,437	4,925,959
<b>Fees, Commissions and Other Acquisition Expenses (Page 5)</b>	<b>1,089,854</b>	<b>1,075,803</b>
<b>Other Operating and Administrative Expenses (Page 5)</b>	<b>1,579,726</b>	<b>1,530,681</b>
<b>Total Expenses</b>	<b>5,273,017</b>	<b>7,532,443</b>
<b>Underwriting Income (Loss)</b>	<b>(151,208)</b>	<b>(1,969,634)</b>
<b>Investment and Other Income (Note 5)</b>	<b>610,641</b>	<b>505,493</b>
<b>Income (Loss) Before Income Taxes</b>	<b>459,433</b>	<b>(1,464,141)</b>
Provision for income taxes (Note 9)	59,550	(166,486)
<b>Total Comprehensive Income (Loss) for the Year</b>	<b>399,883</b>	<b>(1,297,655)</b>

See accompanying notes.



# BRANT MUTUAL INSURANCE COMPANY

## SCHEDULE OF EXPENSES

For the year ended December 31	2012	2011
<b>Fees, Commissions and Other Acquisition Expenses</b>		
Commissions	1,073,691	1,060,215
Corporation premium tax	16,163	15,588
	<b>1,089,854</b>	<b>1,075,803</b>
<b>Other Operating and Administrative Expenses</b>		
Salaries	428,919	394,298
Directors' fees	63,399	60,910
Professional fees	128,594	79,203
Travelling expenses	35,552	32,111
Pension and group insurance	82,641	80,856
Employment insurance	17,314	15,356
Bad debt expense	(7,455)	4,991
Advertising	29,111	56,089
Postage and telephone	30,777	36,132
Printing, stationery and office supplies	41,004	77,187
Association fees	50,615	48,718
Insurance	27,460	20,884
Other administrative expense	28,714	27,564
Computer expenses	234,234	196,146
Building expenses	117,501	121,376
Depreciation	109,236	91,859
Conventions and meetings	19,346	51,728
Donations	10,496	12,873
Bank charges and collection fees	(658)	(4,720)
Loss prevention expenses	82,926	127,120
Settlement costs	50,000	-
	<b>1,579,726</b>	<b>1,530,681</b>

# BRANT MUTUAL INSURANCE COMPANY

## STATEMENT OF CASH FLOWS

For the year ended December 31	2012	2011
<b>Cash Flows From Operating Activities</b>		
Net Income	399,883	(1,297,655)
Adjustments to convert income to a cash basis:		
Depreciation	109,236	91,859
Investment income	(610,641)	(505,493)
Future income taxes (benefit)	59,550	(173,632)
(Increase) Decrease in premiums outstanding	198,966	(134,829)
(Increase) Decrease in reinsurers' share of provisions for unpaid claims	(534,002)	(1,677,752)
Increase (Decrease) in provision for unpaid claims	(499,708)	2,904,677
Increase (Decrease) in unearned premiums	(268,341)	121,889
Increase (Decrease) in accounts payable, accrued liabilities and other operating liabilities	(252,596)	(33,319)
(Increase) Decrease in income taxes recoverable	(1,282)	15,255
Increase (Decrease) in premiums paid in advance	6,032	2,536
(Increase) Decrease in deferred policy acquisition expense	35,016	(59,864)
(Increase) Decrease in receivables and other operating assets	14,265	(45,345)
Gain (Loss) on disposal of equipment and property	-	(480)
	(1,343,622)	(792,153)
<b>Cash Flows From Investing Activities</b>		
Purchase of property, plant and equipment	(83,955)	(73,554)
Proceeds on disposal of equipment and property	-	480
Interest and dividends received	327,421	347,515
Proceeds on sale of investments	2,153,000	7,173,158
Purchase of investments	(511,358)	(6,557,199)
	1,885,108	890,400
<b>Net Increase in Cash and Cash Equivalents</b>	541,486	98,247
<b>Opening Cash and Cash Equivalents</b>	289,583	191,336
<b>Closing Cash and Cash Equivalents</b>	831,069	289,583



# BRANT MUTUAL INSURANCE COMPANY

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2012

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### 1. NATURE OF OPERATIONS

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#### **Reporting Entity**

Brant Mutual Insurance Company (the Company) is incorporated under the laws of Ontario and is subject to the Ontario Insurance Act. It is licensed to write property, liability, automobile and farmers' accident insurance in Ontario. The Company's head office is located in Brantford, Ontario.

The Company is subject to rate regulation in the automobile business that it writes. Before automobile insurance rates can be changed, a rate filing is prepared as a combined filing for most Ontario Farm Mutuals by the Farm Mutual Reinsurance Plan Inc. The rate filing must include actuarial justification for rate increases and decreases. All rate filings are approved or denied by the Financial Services Commission of Ontario. Rate regulation may affect the automobile revenues that are earned by the Company. The actual impact of rate regulation would depend on the competitive environment at the time.

The financial statements have been authorized for issue by the Board of Directors on February 14, 2013.

#### **Basis of Presentation**

These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (the IASB).

These financial statements were prepared under the historical cost convention, as modified by the use of fair value for financial assets designated as fair value through profit or loss.

The Company's functional and presentation currency is the Canadian dollar.

The preparation of financial statements in compliance with IFRS requires management to make certain critical accounting estimates. It also requires management to exercise judgment in applying the Company's accounting policies. The areas having a higher degree of complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note 3.

# BRANT MUTUAL INSURANCE COMPANY

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2012

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### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

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#### (a) Insurance Contracts

In accordance with IFRS 4, Insurance Contracts, the Company has continued to apply the accounting policies in accordance with pre-changeover Canadian GAAP.

Balances arising from insurance contracts primarily include unearned premiums, provisions for unpaid claims and adjustment expenses, the reinsurer's share of provisions for unearned premiums and unpaid claims and adjustment expenses, deferred policy acquisition expenses, and salvage and subrogation recoverable.

#### (i) Premiums and Unearned Premiums

Premiums written comprise of the premiums on contracts incepting in the financial year. Premiums written are stated gross of commissions payable to agents and exclusive of taxes levied on premiums.

The Company earns premium income evenly over the term of the insurance policy generally using the pro rata method. The portion of the premium related to the unexpired portion of the policy at the end of the fiscal year is reflected in unearned premiums.

#### (ii) Deferred Policy Acquisition Expenses

Acquisition costs are comprised of agents' commissions and other associated acquisition expenses. These costs are deferred and amortized over the term of the related policies to the extent that they are considered to be recoverable from unearned premiums, after considering the related anticipated claims and expenses.

#### (iii) Provisions for Unpaid Claims and Adjustment Expenses

Individual loss estimates are provided on each claim reported. In addition, provisions are made for adjustment expenses, changes in reported claims and for claims incurred but not reported, based on past experience and business in force. The estimates are regularly reviewed and updated, and any resulting adjustments are included in current income.

Claim liabilities are carried on an undiscounted basis.

# BRANT MUTUAL INSURANCE COMPANY

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2012

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### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

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#### (a) Insurance Contracts (Continued)

##### (iv) Liability Adequacy Test

At each reporting date the Company performs a liability adequacy test on its insurance liabilities less deferred policy acquisition expenses to ensure the carrying value is adequate, using current estimates of future cash flows, taking into account the relevant investment return. If that assessment shows that the carrying amount of the liabilities is inadequate, any deficiency is recognized as an expense to the income statement initially by writing off the deferred policy acquisition expense and subsequently by recognizing an additional claims liability for claims provisions.

##### (v) Reinsurer's Share of Provisions for Unpaid Claims and Adjustment Expenses

The Company enters into reinsurance contracts in the normal course of business in order to limit potential losses arising from certain exposures. Reinsurance premiums are accounted for in the same period as the related premiums for the direct insurance business being reinsured. Reinsurance liabilities, comprised of premiums payable for the purchase of reinsurance contracts, are included in accounts payable and accrued liabilities and are recognized as an expense when due.

Expected reinsurance recoveries on unpaid claims and adjustment expenses are recognized as assets at the same time and using principles consistent with the Company's method for establishing the related liability.

##### (vi) Salvage and Subrogation Recoverable

In the normal course of business, the Company obtains the ownership of damaged property, which they resell to various salvage operations. Unsold property is valued at its estimated net realizable value.

Where the Company indemnifies policyholders against a liability claim, it acquires rights to subrogate its claim against other parties. These claims are reflected at amounts expected to be received from the subrogated parties net of related costs.

##### (vii) Refund of Premium

Under the discretion of the board of directors, the Company may declare a refund to its policy holders based on the premiums paid in the fiscal period. The refund is recognized as a reduction of revenue in the period for which it is declared.

# BRANT MUTUAL INSURANCE COMPANY

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2012

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### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

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#### (b) Fire Mutual Guarantee Fund

The Company is a member of the Fire Mutuals Guarantee Fund (the Fund). The Fund was established to provide payment of outstanding policyholders' claims if a member company becomes bankrupt. As a result, the Company may be required to contribute assets to their proportionate share in meeting this objective.

This exposure represents a financial guarantee contract. The Company accounts for financial guarantee contracts in accordance with IFRS 4, Insurance Contracts.

#### (c) Cash and Cash Equivalent

Cash and cash equivalents includes cash on hand, deposits at call with banks, other short-term highly liquid investments with original maturities of three months or less. For cash flow presentation purposes, cash and cash equivalents includes bank overdrafts.

#### (d) Financial Instruments

The Company classifies its financial instruments into one of the following categories based on the purpose for which the asset was acquired or liability incurred. All transactions related to financial instruments are recorded on a trade date basis. The Company's accounting policy for each category is as follows:

##### (i) Fair Value Through Profit or Loss (FVTPL)

FVTPL financial assets and liabilities are carried at fair value on the statement of financial position and changes in fair values are recorded in net income. FVTPL financial assets and liabilities are those that meet the definition as being held for trading and those the Company has chosen to designate as FVTPL. Transaction costs are expensed as incurred.

The Company has classified cash and its pooled fund investments as FVTPL.

##### (ii) Loans and Receivables

These assets are non-derivative financial assets resulting from the delivery of cash or other assets by a lender to a borrower in return for a promise to repay on a specified date or dates, or on demand. They are initially recognized at fair value plus transaction costs that are directly attributable to their acquisition or issue and subsequently carried at amortized cost, using the effective interest rate method, less any impairment losses.

Impairment provisions are recognized when there is objective evidence (such as significant financial difficulties on the part of the counterparty or default or significant delay in payment) that the Company will be unable to collect all of the amounts due under the terms receivable, the amount of such a provision being the difference between the net carrying amount and the present value of the future expected cash flows associated with the impaired receivable. For amounts due from policy holders and reinsurers, which are reported net, such provisions are recorded in a separate allowance account with the loss being recognized in net income. On confirmation that the amounts receivable will not be collectable, the gross carrying value of the asset is written off against the associated provision.

# BRANT MUTUAL INSURANCE COMPANY

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2012

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### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

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#### (d) Financial instruments (Continued)

##### (iii) Other Financial Liabilities

Other financial liabilities include all financial liabilities and comprise accounts payables, and other short-term monetary liabilities. These liabilities are initially recognized at fair value net of any transaction costs directly attributable to the issuance of the instrument and subsequently carried at amortized cost using the effective interest rate method, which ensures that any interest expense over the period to repayment is at a constant rate on the balance of the liability carrying in the statement of financial position. Interest expense in this context includes initial transaction costs and premiums payable on redemption, as well as any interest or coupon payable while the liability is outstanding.

#### (e) Property, plant and equipment

Property, plant and equipment is initially recorded at cost and subsequently measured at cost less accumulated depreciation and accumulated impairment losses, with the exception of land which is not depreciated. Depreciation is recognized in net income and is provided over the estimated useful life of the assets as follows:

Real estate	annual rate of 2.5% over a 40 year term
Computer equipment	20% over a 5 year term
Office equipment	10% over a 10 year term

Depreciation methods, useful lives and residual values are reviewed annually and adjusted if necessary.

#### (f) Impairment of Non-financial Assets

Non-financial assets are subject to impairment tests whenever events or changes in circumstances indicate that their carrying amount may not be recoverable. Where the carrying value of an asset exceeds its recoverable amount, which is the higher of value in use and fair value less costs to sell, the asset is written down accordingly.

For the purpose of assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

Where it is not possible to estimate the recoverable amount of an individual asset, the impairment test is carried out on the asset's cash-generating unit, which is the lowest group of assets in which the asset belongs for which there are separately identifiable cash flows.

Impairment charges are included in net income, except to the extent they reverse gains previously recognized in other comprehensive income.

# BRANT MUTUAL INSURANCE COMPANY

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2012

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### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

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#### (g) Income Taxes

Income tax expense is comprised of current and deferred tax. Current tax and deferred tax are recognized in net income except to the extent that it relates to a business combination, or items recognized directly in equity or in other comprehensive income.

Current income taxes are recognized for the estimated income taxes payable or receivable on taxable income or loss for the current year and any adjustment to income taxes payable in respect of previous years. Current income taxes are determined using tax rates and tax laws that have been enacted or substantively enacted by the year-end date.

Deferred tax assets and liabilities are recognized where the carrying amount of an asset or liability differs from its tax base, except for taxable temporary differences arising on the initial recognition of goodwill and temporary differences arising on the initial recognition of an asset or liability in a transaction which is not a business combination and at the time of the transaction affects neither accounting or taxable profit or loss.

Recognition of deferred tax assets for unused tax losses, tax credits and deductible temporary differences is restricted to those instances where it is probable that future taxable profit will be available against which the deferred tax asset can be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

The amount of the deferred tax asset or liability is measured at the amount expected to be recovered from or paid to the taxation authorities. This amount is determined using tax rates and tax laws that have been enacted or substantively enacted by the year-end date and are expected to apply when the liabilities/ (assets) are settled/ (recovered).

#### (h) Provisions

Provisions are recognized for liabilities of uncertain timing or amount that have arisen as a result of past transactions, including, legal, equitable or constructive obligations. The provision is measured at the best estimate of the expenditure required to settle the obligation at the reporting date.

# BRANT MUTUAL INSURANCE COMPANY

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2012

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### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

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#### (i) Standards, Amendments and Interpretations Not Yet Effective

Certain new standards, amendments and interpretations have been published that are mandatory for the Company's accounting periods beginning on or after January 1, 2013 or later periods that the Company has decided not to early adopt. The standards, amendments and interpretations that will be relevant to the Company are:

- IFRS 9 Financial Instruments is part of the IASB's wider project to replace IAS 39 'Financial Instruments: Recognition and Measurement'. IFRS 9 retains but simplifies the mixed measurement model and establishes two primary measurement categories for financial assets, amortized cost and fair value. The basis of classification depends on the entity's business model and the contractual cash flow characteristics of the financial asset. IFRS 9 is effective for annual periods beginning on or after January 1, 2015 however in November 2012 the IASB issued an Exposure Draft to make limited amendments to IFRS 9. The Exposure Draft clarified and improved certain aspects of IFRS 9 and added a 'fair value through OCI' measurement category. The company is in the process of evaluating the impact of the new standard and the proposed limited amendments.
- IFRS 13 Fair Value Measurement defines fair value, provides guidance on the measurement of fair value, and requires disclosures about fair value measurements. IFRS 13 does not determine when an asset, a liability or an entity's own equity instrument is measured at fair value. Rather, the measurement and disclosure requirements of IFRS 13 apply when another IFRS requires or permits the item to be measured at fair value, with limited exceptions. The standard is effective for annual periods beginning on or after January 1, 2013. The company is in the process of evaluating the new standard.

None of the other new standards, interpretations and amendments, which are effective for the Company's accounting periods beginning after January 1, 2013 and which have not been adopted early, are expected to impact on the Company's future financial statements.

# BRANT MUTUAL INSURANCE COMPANY

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2012

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### 3. CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

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The Company makes estimates and assumptions about the future that affect the reported amounts of assets and liabilities. Estimates and judgments are continually evaluated and based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. In the future, actual experience may differ from these estimates and assumptions.

The effect of a change in an accounting estimate is recognized prospectively by including it in comprehensive income in the period of the change, if the change affects that period only; or in the period of the change and future periods, if the change affects both.

The estimates and assumptions that have a significant risk of causing material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

#### (a) Provision for Unpaid Claims

The estimation of the provision for unpaid claims and the related reinsurer's share are the Company's most critical accounting estimates. There are several sources of uncertainty that need to be considered by the Company in estimating the amount that will ultimately be paid on these claims. The uncertainty arises because all events affecting the ultimate settlement of claims have not taken place and may not take place for some time. Changes in the estimate of the provision can be caused by receipt of additional claim information, changes in judicial interpretation of contracts, or significant changes in severity or frequency of claims from historical trends. The estimates are based on the Company's historical experience and industry experience. More details are included in Note 7.

#### (b) Income Taxes

The Company periodically assesses its liabilities and contingencies related to income taxes for all years open to audit based on the latest information available. For matters where it is probable that an adjustment will be made, the Company records its best estimate of the tax liability including the related interest and penalties in the current tax provision. Management believes they have adequately provided for the probable outcome of these matters; however, the final outcome may result in a materially different outcome than the amount included in the tax liabilities.



# BRANT MUTUAL INSURANCE COMPANY

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2012

### 4. FINANCIAL INSTRUMENT CLASSIFICATION

The carrying amount of the Company's financial instruments by classification is as follows:

	FVTPL	Loans and receivables	Other financial liabilities	Total
<b>December 31, 2012</b>				
Cash	831,069	-	-	831,069
Investments	6,898,682	-	-	6,898,682
Premiums outstanding	-	1,824,708	-	1,824,708
Other receivables	-	303,161	-	303,161
Due from reinsurers	-	155,003	-	155,003
Accounts payable and accrued liabilities	-	-	(234,769)	(234,769)
	7,729,751	2,282,872	(234,769)	9,777,854
<b>December 31, 2011</b>				
Cash	289,583	-	-	289,583
Investments	8,257,104	-	-	8,257,104
Premiums outstanding	-	2,023,674	-	2,023,674
Other receivables	-	325,221	-	325,221
Due from reinsurers	-	82,773	-	82,773
Accounts payable and accrued liabilities	-	-	(479,267)	(479,267)
	8,546,687	2,431,668	(479,267)	10,499,088

# BRANT MUTUAL INSURANCE COMPANY

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2012

### 5. INVESTMENTS

	Dec 31, 2012		Dec 31, 2011	
	Cost	Fair Value	Cost	Fair Value
Canadian preferred shares	18,155	18,155	18,155	18,155
Canadian common shares	501	501	501	501
Pooled funds	6,611,172	6,862,734	8,057,417	8,222,948
Guarantee fund	17,292	17,292	15,500	15,500
Total stocks and other invested assets	6,647,120	6,898,682	8,091,573	8,257,104

(a) **Investment and Other Income**

Investment and other income for the year ended December 31, was derived from the following:

	2012	2011
FVTPL securities		
- dividend income	31,238	9,940
- interest income	233,083	281,052
Market value change	281,999	157,976
Investment expenses	(51,245)	(56,259)
Service charges	103,946	112,784
Other	11,620	-
	610,641	505,493

The effective investment yield for 2012 is 6.60% (2011 - 4.69%).

# BRANT MUTUAL INSURANCE COMPANY

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2012

### 5. INVESTMENTS (Continued)

#### (b) Disclosures Relating to Fair Value Measurements

The following table provides an analysis of investments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable:

Level 1: - Fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities using the last bid price;

Level 2: - Fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and

Level 3: - Fair value measurements are derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

<b>December 31, 2012</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Total</b>
Assets - Cash and cash equivalents	831,069	-	831,069
CCL Pooled Funds	-	6,862,734	6,862,734
Other invested assets	-	35,948	35,948
<b>Total assets measured at fair value</b>	<b>831,069</b>	<b>6,898,682</b>	<b>7,729,751</b>

<b>December 31, 2011</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Total</b>
Assets - Cash and cash equivalents	289,583	-	289,583
Farm Mutual Pooled Funds	-	-	-
CCL Pooled Funds	-	8,222,948	8,222,948
Other invested assets	-	34,156	34,156
<b>Total assets measured at fair value</b>	<b>289,583</b>	<b>8,257,104</b>	<b>8,546,687</b>

# BRANT MUTUAL INSURANCE COMPANY

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2012

### 6. PROPERTY, PLANT AND EQUIPMENT

	Land	Building	Parking Lot	Sign	Office Equipment	Computer Equipment	Total
<b>Cost</b>							
Balance on January 1, 2011	490,252	1,935,387	105,113	36,461	173,763	81,718	2,822,694
Additions	-	7,794	-	-	51,204	14,556	73,554
Balance on December 31, 2011	490,252	1,943,181	105,113	36,461	224,967	96,274	2,896,248
Additions	-	2,196	-	-	1,567	80,192	83,955
Balance on December 31, 2012	490,252	1,945,377	105,113	36,461	226,534	176,466	2,980,203
<b>Accumulated Depreciation</b>							
Balance on January 1, 2011	-	17,763	1,791	2,167	4,467	26,998	53,186
Depreciation expense	-	48,482	4,878	5,903	19,891	12,705	91,859
Balance on December 31, 2011	-	66,245	6,669	8,070	24,358	39,703	145,045
Depreciation expense	-	48,608	4,877	5,903	22,575	27,273	109,236
Balance on December 31, 2012	-	114,853	11,546	13,973	46,933	66,976	254,281

# BRANT MUTUAL INSURANCE COMPANY

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2012

### 6. PROPERTY, PLANT AND EQUIPMENT (Continued)

	Land	Building	Parking Lot	Sign	Office Equipment	Computer Equipment	Total
<b>Net Book Value</b>							
January 1, 2011	490,252	1,917,624	103,322	34,294	169,296	81,718	2,796,506
December 31, 2011	490,252	1,876,936	98,444	28,391	200,609	56,571	2,751,203
December 31, 2012	490,252	1,830,524	93,567	22,488	179,601	109,490	2,725,922

### 7. INSURANCE CONTRACTS

Due from Reinsurers	2012	2011
<b>Balance, beginning of the year</b>	82,773	32,319
Submitted to reinsurer	1,114,139	496,907
Received from reinsurer	(1,041,909)	(446,453)
<b>Balance, end of the year</b>	155,003	82,773
<b>Expected settlement</b>		
Within one year	155,003	82,773
More than one year	-	-
	155,003	82,773

At year-end, the Company reviewed the amounts owing from its reinsurer and determined that no allowance was necessary.

# BRANT MUTUAL INSURANCE COMPANY

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2012

### 7. INSURANCE CONTRACTS (Continued)

Reinsurer's Share of Provision for Unpaid Claims	2012	2011
<b>Balance, beginning of the year</b>	5,061,866	3,384,114
New claims reserve	-	715,680
Change in prior year reserves	1,648,141	1,458,980
Submitted to reinsurer	(1,114,139)	(496,908)
<b>Balance, end of the year</b>	5,595,868	5,061,866
<b>Expected Settlement</b>		
Within one year	37,069	80,097
More than one year	5,558,800	4,981,769
	5,595,869	5,061,866
<b>Deferred Policy Acquisition Expenses</b>	<b>2012</b>	<b>2011</b>
<b>Balance, beginning of the year</b>	496,194	436,330
Acquisition costs incurred	1,054,838	1,135,667
Expensed during the year	(1,089,854)	(1,075,803)
<b>Balance, end of the year</b>	461,178	496,194
Deferred policy acquisition expenses will be recognized as an expense within one year.		
<b>Unearned Premiums (UEP)</b>	<b>2012</b>	<b>2011</b>
<b>Balance, beginning of the year</b>	3,542,233	3,420,344
Premiums written	6,537,935	7,095,767
Premiums earned during the year	(6,806,276)	(6,973,878)
<b>Balance, end of the year</b>	3,273,892	3,542,233

# BRANT MUTUAL INSURANCE COMPANY

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2012

### 7. INSURANCE CONTRACTS (Continued)

The following is a summary of the insurance contract provisions and related reinsurance assets at December 31.

	December 31, 2012			December 31, 2011		
	Gross	Re- insurance	Net	Gross	Re- insurance	Net
Outstanding claims provision						
Long settlement term	4,942,276	3,303,988	1,638,288	4,995,561	2,743,563	2,251,998
Short settlement term	366,811	45,371	321,440	802,979	71,794	731,185
Facility Association and other residual pools	255,130	-	255,130	265,385	-	265,385
	5,564,217	3,349,359	2,214,858	6,063,925	2,815,357	3,248,568
Provision for claims incurred but not reported	3,394,232	2,246,509	1,147,723	3,394,232	2,246,509	1,147,723
	8,958,449	5,595,868	3,362,581	9,458,157	5,061,866	4,396,291

# BRANT MUTUAL INSURANCE COMPANY

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2012

### 7. INSURANCE CONTRACTS (Continued)

#### Comments and Assumptions for Specific Claims Categories

The ultimate cost of long settlement general liability and accident benefit claims are difficult to predict for several reasons. Claims may not be reported until many years after a policy expires. Changes in the legal environment have created further complications. Court decisions and federal and provincial legislation may dramatically increase the liability between the time a policy is written and associated claims are ultimately resolved. For example, liability for exposure to toxic substances and environment impairment, which did not appear likely or even exist when the policies were written, has been imposed by legislation and judicial interpretation. Tort liability has been expanded by some jurisdictions to cover defective workmanship. Provisions for such difficult-to-estimate liabilities are established by examining the facts of tendered claims and adjusted in the aggregate for ultimate loss expectations based upon historical experience patterns and current socioeconomic trends.

The Company must participate in industry automobile residual pools of business and recognizes a share of this business based on its automobile market share. The Company records its share of the liabilities provided by the actuaries of the pools.

#### Claims and Adjustment Expenses

Changes in claim liabilities recorded in the statement of financial position for the years-ended December 31, 2012 and 2011 and their impact on claims and adjustment expenses for the two years follow:

	2012	2011
Unpaid claim liabilities - beginning of year - net of reinsurance	4,396,291	3,169,366
Increase (decrease) in estimated losses and expenses, for losses occurring in prior years	618,489	737,125
Provisions for losses and expenses on claims occurring in the current year	1,724,261	3,991,497
Payment on claims:		
Current year	(1,179,096)	(2,269,222)
Prior years	(2,197,364)	(1,232,475)
Unpaid claims - end of year - net	3,362,581	4,396,291
Reinsurer's share and subrogation recoverable	5,595,868	5,061,866
	8,958,449	9,458,157

The change in estimate of losses occurring in prior years is due to changes arising from new information received.



# BRANT MUTUAL INSURANCE COMPANY

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2012

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### 7. INSURANCE CONTRACTS (Continued)

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#### **Provision for Unpaid Claims and Adjustment Expenses**

The determination of the provision for unpaid claims and adjustment expenses and the related reinsurer's share requires the estimation of three major variables which are the development of claims, reinsurance recoveries and future investment income.

The Superintendent of the Financial Services Commission of Ontario has required that consideration of future investment income be disregarded except in the evaluation of automobile accident benefit claims.

#### **Claim Development**

The estimation of claim development involves assessing the future behaviour of claims, taking into consideration the consistency of the Company's claim handling procedures, the amount of information available, the characteristics of the line of business from which the claim arises and historical delays in reporting claims. In general, the longer the term required for the settlement of a group of claims the more variable the estimates. Short settlement term claims are those which are expected to be substantially paid within a year of being reported.

The tables that follow present the development of claims payments and the estimated ultimate cost of claims for the claim year 2007 to 2012. The upper half of the tables shows the cumulative amounts paid or estimated to be paid during successive years related to each claim year. The original estimates will be increased or decreased, as more information becomes known about the original claims and overall claim frequency and severity.

In 2011, the year of adoption of IFRS, only information from periods beginning on or after January 1, 2007 was required to be disclosed. This is being increased in each succeeding additional year, until ten years of information is included.

# BRANT MUTUAL INSURANCE COMPANY

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2012

### 7. INSURANCE CONTRACTS (Continued)

Gross Claims	2007	2008	2009	2010	2011	2012	Total
Gross estimate of cumulative claims cost							
At the end year of claim	1,670,013	2,404,091	2,469,112	3,147,758	4,615,329	1,635,798	
One year later	1,741,881	2,615,453	2,880,298	3,946,899	5,059,975		
Two years later	2,174,788	3,102,908	3,794,994	4,856,953			
Three years later	2,491,348	3,358,832	4,993,534				
Four years later	2,774,986	3,172,465					
Five years later	2,707,869						
Current estimate of cumulative claims cost	2,707,869	3,172,465	4,993,534	4,856,953	5,059,975	1,635,798	22,426,594
Cumulative payments	2,513,022	2,953,395	3,287,466	3,139,851	4,076,670	1,165,050	17,135,454
Outstanding claims	194,847	219,070	1,706,068	1,717,102	983,305	470,748	5,291,140
Outstanding claims 2006 and prior							17,947
Facility Association and other residual pools							255,130
IBNR							3,394,232
<b>Total Gross Outstanding Claims</b>							<b>8,958,449</b>

# BRANT MUTUAL INSURANCE COMPANY

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2012

### 7. INSURANCE CONTRACTS (Continued)

Net of Reinsurance	2007	2008	2009	2010	2011	2012	Total
Net estimate of cumulative claims cost							
At the end year of claim	1,670,013	2,023,817	2,272,811	2,584,358	3,899,649	1,635,798	
One year later	1,719,344	2,219,527	2,275,926	2,615,773	4,339,878		
Two years later	1,933,754	2,500,343	2,744,043	2,815,026			
Three years later	2,030,627	2,596,781	2,877,588				
Four years later	2,196,798	2,551,617					
Five years later	2,138,558						
Current estimate of cumulative claims cost							
	2,138,558	2,551,617	2,877,588	2,815,026	4,339,878	1,635,798	16,358,465
Cumulative payments	2,043,894	2,424,520	2,469,960	2,526,103	3,775,798	1,165,050	14,499,989
Outstanding claims							
	94,664	127,097	407,628	288,923	564,080	470,748	1,953,140
Outstanding claims 2006 and prior Facility Association and other residual pools							
							6,588
IBNR							
							255,130
							1,147,723
<b>Total Net Outstanding Claims</b>							<b>3,362,581</b>

# BRANT MUTUAL INSURANCE COMPANY

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2012

### 8. OTHER PROVISIONS AND CONTINGENT LIABILITIES

In common with the insurance industry in general, the Company is subject to litigation arising in the normal course of conducting its insurance business which is taken into account in establishing the provision for unpaid claims and adjustment expenses. The amount provided for as other provisions represents management's best estimate of the Company's liability related to legal disputes unrelated to their insurance business for which it is probable that an amount will be paid. No amount has been provided for disputes for which it is not probable that an amount will be paid. Uncertainty relates to whether the claim will be settled in or out court or if the Company will be successful in defending the action. Because of the nature of disputes, the Company has not disclosed any additional information on the basis that they believe this would be seriously prejudicial to the Company's position in defending the cases brought against it.

The Company is a member of the Farm Mutual Reinsurance Plan Inc. ("the Plan"), which is a general reinsurer that shares in the insurance risks originally accepted by member insurance companies. As a member of the Plan, the Company may be required to contribute additional capital to the Plan in the form of subordinated debt should the Plan's capital fall below a prescribed minimum.

### 9. INCOME TAXES

The Company is subject to income taxes on that portion of its income derived from insuring other than farm related risks.

The significant components of tax expense included in net income are composed of:

	2012	2011
Current tax expenses		
Adjustments for over / under provision in prior periods	-	7,146
Deferred tax expense		
Origination and reversal of temporary differences	59,550	(411,348)
Reduction in tax rate	-	237,716
Total income tax expense (recovery)	59,550	(166,486)

# BRANT MUTUAL INSURANCE COMPANY

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2012

### 9. INCOME TAXES (Continued)

Reasons for the difference between tax expense for the year and the expected income taxes based on the statutory tax rate of 15.50% (2011 - 16%) are as follows:

	2012	2011
Net income for the year	459,433	(1,464,141)
Expected taxes based on the statutory rate of 15.50% (2011 - 15.50%)	71,212	(227,033)
Non deductible portion of claims liabilities	(8,016)	9,513
Other non deductible expenses	1,844	2,217
Capital cost allowance in excess of amortization	(9,319)	(9,170)
Non-capital loss carryforward (application)	(47,257)	226,023
Over (under) provision in prior years	-	7,146
Other	(8,464)	(1,550)
Total income tax expense (recovery)	-	7,146

The movement in 2012 deferred tax liabilities and assets are:

	Opening balance at January 1, 2012	Recognized in net income	Closing balance at December 31, 2012
<b>Deferred Tax Liabilities</b>			
Property, plant and equipment	(26,176)	(9,319)	(35,495)
Deferred tax liabilities	(26,176)	(9,319)	(35,495)
<b>Deferred Tax Assets</b>			
Claims liabilities	34,076	(8,016)	26,060
Loss carryforward	292,885	(42,215)	250,670
Deferred tax assets	326,961	(50,231)	276,730
2012 net deferred income tax	300,785	(59,550)	241,235

# BRANT MUTUAL INSURANCE COMPANY

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2012

### 9. INCOME TAXES (Continued)

	Opening balance at January 1, 2011	Recognized in net income	Closing balance at December 31, 2011
<b>Deferred Tax Liabilities</b>			
Property, plant and equipment	(30,447)	4,271	(26,176)
Deferred tax liabilities	(30,447)	4,271	(26,176)
<b>Deferred tax assets</b>			
Claims liabilities	43,975	(9,899)	34,076
Loss carryforward	113,625	179,260	292,885
Deferred tax assets	157,600	169,361	326,961
2011 net deferred income tax	127,153	173,632	300,785
		<b>2012</b>	<b>2011</b>
<b>Deferred Tax Liabilities</b>			
Deferred tax liabilities to be settled within 12 months		(35,495)	(26,176)
Deferred tax liabilities to be settled after more than 12 months		-	-
		(35,495)	(26,176)
		<b>2012</b>	<b>2011</b>
<b>Deferred Tax Assets</b>			
Deferred tax assets to be settled within 12 months		26,060	34,076
Deferred tax asset to be settled after more than 12 months		250,670	292,885
		276,730	326,961

# BRANT MUTUAL INSURANCE COMPANY

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2012

### 10. GROSS CLAIMS AND ADJUSTMENT EXPENSES

Included in claims expenses were internal adjustment costs of \$196,082 (2011 - \$197,336).

### 11. RELATED PARTY TRANSACTIONS

The Company entered into the following transactions with key management personnel, which are defined by IAS 24, Related Party Disclosures, as those persons having authority and responsibility for planning, directing and controlling the activities of the Company, including directors and management:

	2012	2011
Compensation		
Short term employee benefits and director's fees	353,060	358,948
Total pension and other post-employment benefits	26,862	26,996
	379,922	385,944
Premiums	28,552	30,386
Claims paid	-	-

Amounts owing to and from key management personnel at December 31, are \$nil (2011 - \$nil), and \$5,736 (2011 - \$7,805) respectively. The amounts are included in due from policyholders and accounts payable and accrued liabilities on the statement of financial position.

# BRANT MUTUAL INSURANCE COMPANY

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2012

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### 12. CAPITAL MANAGEMENT

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The Company's objectives with respect to capital management are to maintain a capital base that is structured to exceed regulatory requirements and to best utilize capital allocations while following the limitations as dictated by the regulators.

The regulators measure the financial strength of property and casualty insurers using a minimum capital test (MCT). The regulators generally expect property and casualty companies to comply with capital adequacy requirements. The test compares a Company's capital against the risk profile of the organization. The risk-based capital adequacy framework assesses the risk of assets, policy liabilities and other exposures by applying various factors. The regulator indicates that the Company should produce a minimum MCT of 150%. During the year, the Company has consistently exceeded this minimum. The regulator has the authority to request more extensive reporting and can place restrictions on the Company's operations if the Company falls below this requirement and is deemed necessary.

The Company uses Net Risk Ratio (unappropriated members' surplus to gross premiums written) to monitor capital adequacy. The Company benchmarks an adequate Net Risk Ratio to be less than 1.00. The Company's Net Risk Ratio at December 31, 2012 was 0.72 (2011 - 0.90).

For the purpose of capital management, the Company has defined capital as unappropriated members' surplus.

### 13. ASSETS HELD FOR SALE

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In 2010 the Company completed a plan to construct a new building and move operations to that location. As a result the previous building is now listed for sale and not used in the normal course of operations. In 2012, environmental assessments noted contamination at the site of the previous building. As a result, the building cannot be sold until the site is remediated. The Company will remediate the site in 2013, the ultimate cost of which is not yet determinable.

### 14. COMMITMENTS

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The Company pledged in 2010 to contribute \$90,000 to the County of Brant Twin Pad Complex capital campaign. This contribution will be paid out in annual installments of \$15,000, which began in 2010 and will end in 2015.

The Company has pledged to donate \$2,000 per year to the Brant Waterways Foundation, from 2010 through 2014.



# BRANT MUTUAL INSURANCE COMPANY

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2012

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### 15. FINANCIAL INSTRUMENT AND INSURANCE RISK MANAGEMENT

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#### Insurance risk management

The principal risk that the Company faces under insurance contracts is that the actual claims and benefit payments or the timing thereof, differ from expectations. This is influenced by the frequency of claims, severity of claims, actual benefits paid and subsequent development of long-term claims. Therefore, the objective of the Company is to ensure that sufficient reserves are available to cover these liabilities.

The above risk exposure is mitigated by diversification across a large portfolio of insurance. The variability of risks is also improved by careful selection and implementation of underwriting strategy guidelines, as well as the use of reinsurance and arrangements to transfer risk.

The Company purchases reinsurance as part of its risks mitigation program. Retention limits for the excess-of-loss and quota share reinsurance vary by product line and affordability.

Amounts recoverable from reinsurers are estimated in a manner consistent with the outstanding claims provision and are in accordance with the reinsurance contracts. Although the Company has reinsurance arrangements, it is not relieved of its direct obligations to its policyholders and thus a credit exposure exists with respect to ceded insurance, to the extent that its reinsurer is unable to meet its obligations assumed under such reinsurance agreements.

The Company writes insurance primarily over a twelve month duration. The most significant risks arise through high severity, low frequency events such as natural disasters or catastrophes. A concentration of risk may arise from insurance contracts issued in a specific geographic location since all insurance contracts are written in Ontario.

The Company manages this risk via its underwriting and reinsurance strategy with clear eligibility risk management framework. Exposures are limited by having documented underwriting limits and criteria. Pricing of property and liability policies are based on assumptions in regard to trends and past experience, in an attempt to correctly match policy revenue with exposed risk. Automobile premiums are subject to absolute approval by the Financial Services Commission of Ontario and therefore may result in a delay in adjusting the pricing to exposed risk; in this case the Company has policies regarding renewal and new business accepted as allowed by the Financial Services Commission of Ontario. All reinsurance is purchased to mitigate the effect of the potential loss to the Company. Reinsurance is placed with Farm Mutual Reinsurance Plan Inc. (FMRP), a Canadian registered reinsurer.

The Company follows the policy of underwriting and reinsuring contracts of insurance which, in the main, limit the liability of the Company to a maximum amount on any one claim of \$275,000 (2011 - \$275,000) in the event of a property claim, an amount of \$250,000 (2011 - \$250,000) in the event of a liability claim, and an amount of \$160,000 (2011 - \$160,000) in the event of an automobile claim. For amounts over the respective limits there is a 10% retention to a specified maximum. The Company obtained catastrophe reinsurance which limits the Company's liability to \$550,000 (2011 - \$550,000) plus 5% of any amounts over and above this amount in the event of a series of claims arising out of a single occurrence. In addition, the Company has obtained stop loss reinsurance which limits the liability of all claims in a specific year to 80% (2011 - 80%) of gross net earned premiums for property and 100% (2011 - 100%) of gross net earned premiums for automobile and liability.

# BRANT MUTUAL INSURANCE COMPANY

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2012

### 15. FINANCIAL INSTRUMENT AND INSURANCE RISK MANAGEMENT (Continued)

#### Insurance risk management (Continued)

The Company is exposed to a pricing risk to the extent that unearned premiums are insufficient to meet the related future policy costs. Evaluation is performed regularly to estimate future claims costs, related expenses, and expected profit in relation to unearned premiums. There was no premium deficiency at December 31, 2012.

The risks associated with insurance contracts are complex and subject to a number of variables which complicate quantitative sensitivity analysis. The Company uses various techniques based on past claims development experience to quantify these sensitivities. This includes indicators such as average claim cost, amount of claims occurrence, expected loss ratios and claims development as described in Note 7.

Results of sensitivity testing based on expected loss ratios are as follows, shown gross and net of reinsurance as impact on pre-tax income:

	Property Claims		Auto Claims		Liability Claims	
	2012	2011	2012	2011	2012	2011
5% increase in loss ratios						
Gross	160,967	159,150	131,793	153,992	31,598	37,189
Net	145,098	137,367	120,411	140,167	38,274	32,450
5% decrease in loss ratios						
Gross	(160,967)	(159,150)	(131,793)	(153,992)	(31,598)	(37,189)
Net	(145,098)	(137,367)	(120,411)	(140,167)	(38,274)	(32,450)

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

#### Credit Risk

Credit risk is the risk of financial loss to the Company if a debtor fails to make payments of interest and principal when due. The Company is exposed to this risk relating to its reliance on reinsurers to make payment when certain loss conditions are met.

Reinsurance is placed with Farm Mutual Reinsurance Plan Inc. (FMRP), a Canadian registered reinsurer. Management monitors the creditworthiness of FMRP by reviewing their annual financial statements and through ongoing communications. Reinsurance treaties are reviewed annually by management prior to renewal of the reinsurance contract.

Accounts receivable are short term in nature consisting of a large number of policyholders, and are not subject to material credit risk. Regular review of outstanding receivables is performed to ensure credit worthiness.

The maximum exposure to investment credit risk is outlined in Note 5.

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

# BRANT MUTUAL INSURANCE COMPANY

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2012

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### 15. FINANCIAL INSTRUMENT AND INSURANCE RISK MANAGEMENT (Continued)

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#### Market Risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of market factors. Market factors include three types of risk: currency risk, interest rate risk and equity risk.

The Company's investment policy operates within the guidelines of the Insurance Act. An investment policy is in place and its application is monitored by the Board of Directors. Diversification techniques are utilized to minimize risk.

#### Currency Risk

Currency risk relates to the Company operating in different currencies and converting non Canadian earnings at different points in time at different foreign exchange levels when adverse changes in foreign currency exchange rates occur.

The Company is exposed to currency risk through its holdings in U.S. equity and international equity pooled funds. Management monitors its foreign currency exposure regularly and adjusts holdings when deemed necessary. It is estimated that an immediate hypothetical 1% decrease in the value of foreign currency would result in an unrealized loss of \$8,420 (2011 - \$8,683).

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

#### Interest Rate Risk

Interest rate risk is the potential for financial loss caused by fluctuations in fair value or future cash flows of financial instruments because of changes in market interest rates.

The Company is not significantly exposed to interest rate risk.

# BRANT MUTUAL INSURANCE COMPANY

## NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2012

### 15. FINANCIAL INSTRUMENT AND INSURANCE RISK MANAGEMENT (Continued)

#### Equity Risk

Equity risk is the uncertainty associated with the valuation of assets arising from changes in equity markets. The Company is exposed to this risk through its pooled fund holdings within its investment portfolio.

Fluctuations in the market value of these investments affect the carrying value of these securities causing changes in investment income. Management and the Board of directors monitor the ongoing performance of pooled funds monthly and ensures that investments are diversified by sector and geographically.

The Company's pooled fund investments are concentrated as follows:

	2012	2011
CCL Fixed Income Pooled Fund	3,882,846	4,624,674
CCL Short Term Bond Pooled Fund	1,019,537	1,206,220
CCL Income Pooled Fund	773,060	1,061,791
CCL Private Client High Yield Bond Pooled Fund	345,264	461,996
CCL US Equity Pooled Fund	499,246	536,724
CCL International Equity Pooled Fund	342,781	331,543
	6,862,734	8,222,948

It is estimated that an immediate hypothetical 5% decrease in market value of pooled funds would result in a unrealized loss of \$343,137 at December 31, 2012 (2011 - \$411,147).

#### Liquidity Risk

Liquidity risk is the risk that the Company will not be able to meet all cash outflow obligations as they come due. The Company mitigates this risk by monitoring cash activities and expected outflows. The Company's current liabilities arise as claims are made. The Company does not have material liabilities that can be called unexpectedly at the demand of a lender or client. The Company has no material commitments for capital expenditures and there is no need for such expenditures in the normal course of business. Claim payments are funded by current operating cash flow including investment income.

To manage its cash flow requirements, the Company maintains its invested assets in liquid securities.

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

### 16. COMPARATIVE FIGURES

Certain of the prior year's figures, provided for the purposes of comparison, have been reclassified to conform with the current year's statement presentation.